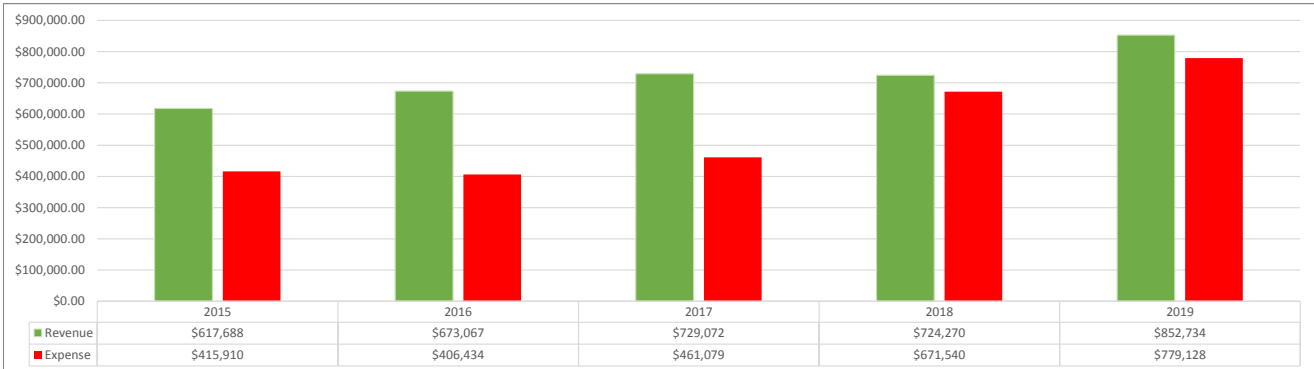
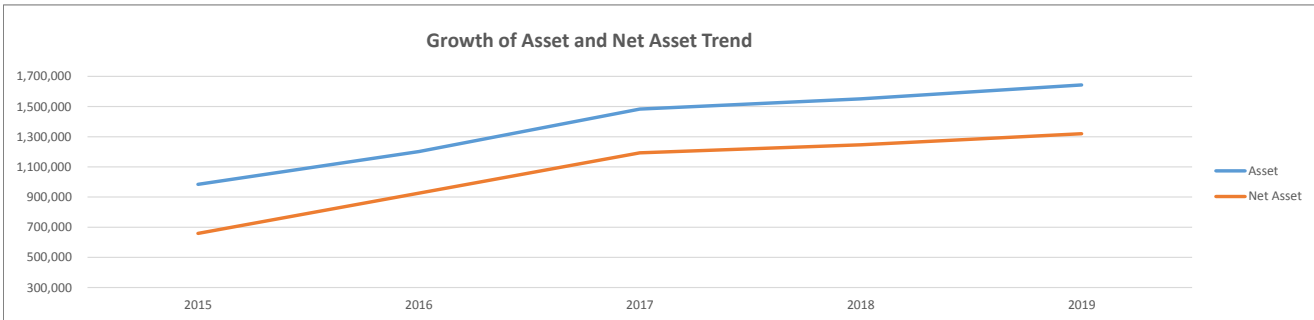


## American Council of Academic Physical Therapy, Inc. Charts and Graphs

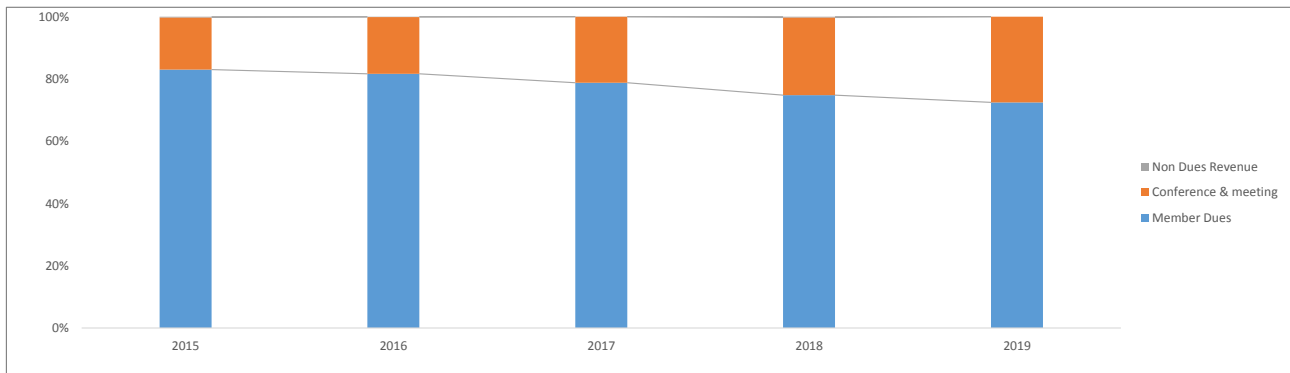
### Annual Revenue (with investment gain) and Expenses



### Growth of Asset and Net Asset



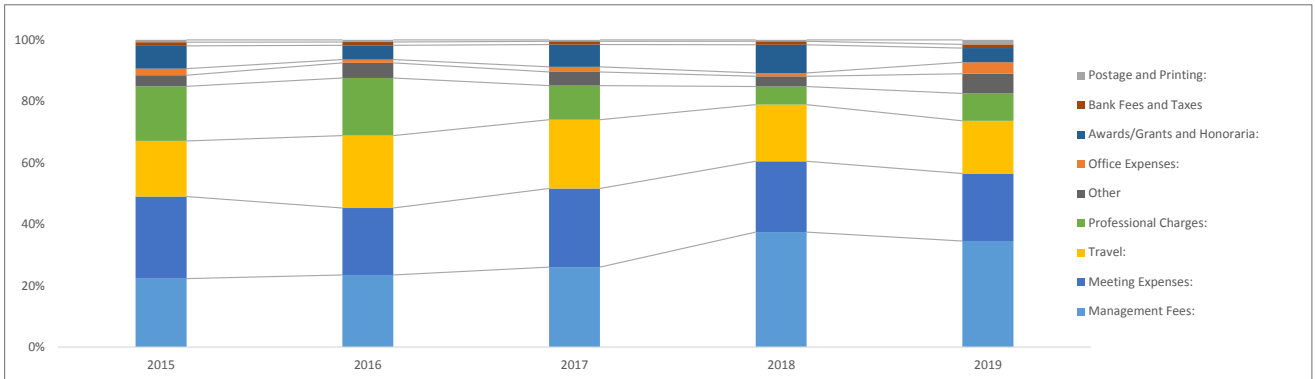
### Revenue Trend



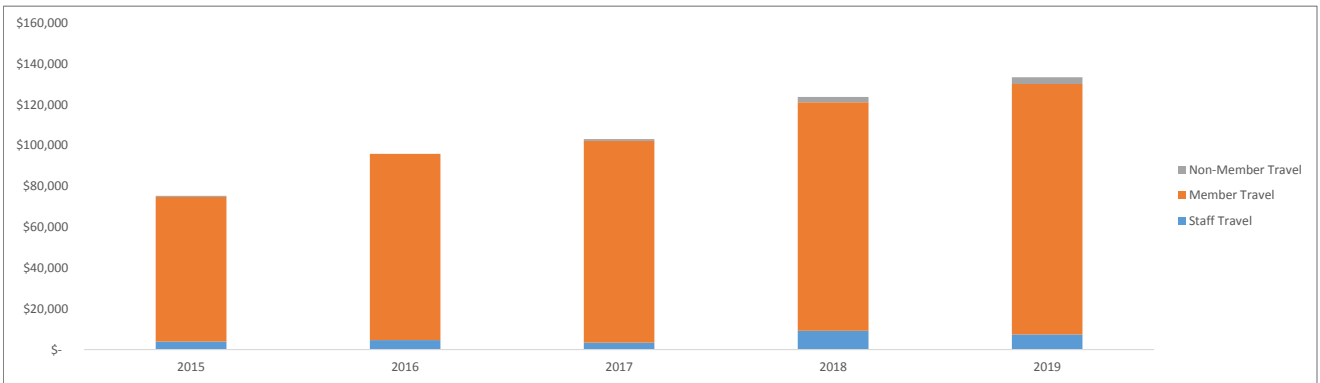
# American Council of Academic Physical Therapy, Inc.

## Charts and Graphs

### Expense Trend



### Travel Expense



## American Council of Academic Physical Therapy, Inc. Historical Detail

	Actual 2015	Actual 2016	Actual 2017	Actual 2018	Actual 2019
<b>Revenue</b>					
<b>Member Dues:</b>					
Dues	\$ 515,000	\$ 530,000	\$ 542,500	\$ 550,000	\$ 561,250
Sub Total	<b>\$ 515,000</b>	<b>\$ 530,000</b>	<b>\$ 542,500</b>	<b>\$ 550,000</b>	<b>\$ 561,250</b>
Percentage of Total Revenue	83.0%	81.7%	78.8%	74.8%	72.5%
<b>Conference and Meetings:</b>					
Sponsorships	\$ 15,650	\$ 19,200	\$ 19,350	\$ 22,050	\$ 22,700
Registrations	\$ 88,388	\$ 96,787	\$ 124,205	\$ 157,952	\$ 185,182
Abstract Submission	\$ -	\$ 2,190	\$ 2,370	\$ 3,210	\$ 5,235
Sub Total	<b>\$ 104,038</b>	<b>\$ 118,177</b>	<b>\$ 145,925</b>	<b>\$ 183,212</b>	<b>\$ 213,117</b>
Percentage of Total Revenue	16.8%	18.2%	21.2%	24.9%	27.5%
<b>Other revenue:</b>					
Advertising	\$ 1,425	\$ -	\$ -	\$ 1,425	\$ -
Miscellaneous Income	\$ -	\$ 922	\$ 10	\$ 500	\$ -
Sub Total	<b>\$ 1,425</b>	<b>\$ 922</b>	<b>\$ 10</b>	<b>\$ 1,925</b>	<b>\$ -</b>
Percentage of Total Revenue	0.2%	0.1%	0.0%	0.3%	0.0%
<b>Total Revenue</b>	<b>\$ 620,463</b>	<b>\$ 649,099</b>	<b>\$ 688,435</b>	<b>\$ 735,137</b>	<b>\$ 774,368</b>
<b>Expenses</b>					
<b>Management Fees:</b>					
Management Fees	\$ 92,700	\$ 95,481	\$ 120,000	\$ 251,333	\$ 268,917
Sub Total	<b>\$ 92,700</b>	<b>\$ 95,481</b>	<b>\$ 120,000</b>	<b>\$ 251,333</b>	<b>\$ 268,917</b>
Percentage of Total Revenue	22.3%	23.5%	26.0%	37.4%	34.5%
<b>Office Expenses:</b>					
Copying	\$ 91	\$ 43	\$ -	\$ -	\$ -
Supplies	\$ 8,536	\$ 3,205	\$ 5,968	\$ 5,285	\$ 29,255
Phone	\$ 317	\$ 1,150	\$ 1,655	\$ 1,961	\$ 245
Sub Total	<b>\$ 8,945</b>	<b>\$ 4,398</b>	<b>\$ 7,622</b>	<b>\$ 7,246</b>	<b>\$ 29,500</b>
Percentage of Total Revenue	2.2%	1.1%	1.7%	1.1%	3.8%
<b>Postage and Printing:</b>					
Postage/Shipping	\$ 167	\$ 1,378	\$ 1,278	\$ 602	\$ 6,819
Printing	\$ 2,861	\$ 1,345	\$ 861	\$ 2,383	\$ 4,461
Sub Total	<b>\$ 3,027</b>	<b>\$ 2,723</b>	<b>\$ 2,139</b>	<b>\$ 2,984</b>	<b>\$ 11,279</b>
Percentage of Total Revenue	0.7%	0.7%	0.5%	0.4%	1.4%
<b>Travel:</b>					
Staff Travel	\$ 3,948	\$ 4,654	\$ 3,361	\$ 9,220	\$ 7,418
Member Travel	\$ 70,851	\$ 91,172	\$ 98,862	\$ 111,927	\$ 122,677
Non-Member Travel	\$ 489	\$ -	\$ 895	\$ 2,616	\$ 3,285
Sub Total	<b>\$ 75,288</b>	<b>\$ 95,827</b>	<b>\$ 103,119</b>	<b>\$ 123,762</b>	<b>\$ 133,380</b>
Percentage of Total Revenue	18.1%	23.6%	22.4%	18.4%	17.1%

## American Council of Academic Physical Therapy, Inc. Historical Detail

	Actual 2015	Actual 2016	Actual 2017	Actual 2018	Actual 2019
<b>Meeting Expenses:</b>					
Audiovisual	\$ 20,810	\$ 25,266	\$ 33,712	\$ 43,355	\$ 50,396
Meeting Services	\$ 89,142	\$ 63,279	\$ 84,422	\$ 111,547	\$ 121,040
Exhibit Fees	\$ 1,150	\$ -	\$ -	\$ -	\$ -
Sub Total	<b>\$ 111,102</b>	<b>\$ 88,546</b>	<b>\$ 118,133</b>	<b>\$ 154,903</b>	<b>\$ 171,436</b>
<i>Percentage of Total Revenue</i>	26.7%	21.8%	25.6%	23.1%	22.0%
<b>Professional Charges:</b>					
Legal Fees	\$ 2,998	\$ -	\$ -	\$ 675	\$ 1,020
Professional Fees	\$ 70,825	\$ 65,100	\$ 43,398	\$ 28,785	\$ 63,581
Consultation Fees	\$ -	\$ 11,100	\$ 7,850	\$ 10,333	\$ 5,000
Sub Total	<b>\$ 73,822</b>	<b>\$ 76,200</b>	<b>\$ 51,248</b>	<b>\$ 39,793</b>	<b>\$ 69,601</b>
<i>Percentage of Total Revenue</i>	17.7%	18.7%	11.1%	5.9%	8.9%
<b>Awards/Grants and Honoraria:</b>					
Honoraria	\$ 13,000	\$ 15,500	\$ 29,600	\$ 39,466	\$ 23,579
Awards/Grants	\$ 18,000	\$ 3,250	\$ 3,950	\$ 22,400	\$ 12,150
Sub Total	<b>\$ 31,000</b>	<b>\$ 18,750</b>	<b>\$ 33,550</b>	<b>\$ 61,866</b>	<b>\$ 35,729</b>
<i>Percentage of Total Revenue</i>	7.5%	4.6%	7.3%	9.2%	4.6%
<b>Bank Fees and Taxes:</b>					
Taxes/Registrations	\$ 25	\$ 25	\$ -	\$ 68	\$ 309
Bank Fees	\$ 4,888	\$ 4,485	\$ 4,834	\$ 7,377	\$ 9,178
Sub Total	<b>\$ 4,913</b>	<b>\$ 4,510</b>	<b>\$ 4,834</b>	<b>\$ 7,445</b>	<b>\$ 9,487</b>
<i>Percentage of Total Revenue</i>	1.2%	1.1%	1.0%	1.1%	1.2%
<b>Other:</b>					
Dues	\$ -	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000
Subscriptions	\$ 15,000	\$ -	\$ 434	\$ 2,123	\$ 9,052
Miscellaneous	\$ 113	\$ -	\$ -	\$ 85	\$ 20,747
Sub Total	<b>\$ 15,113</b>	<b>\$ 20,000</b>	<b>\$ 20,434</b>	<b>\$ 22,208</b>	<b>\$ 49,798</b>
<i>Percentage of Total Revenue</i>	3.6%	4.9%	4.4%	3.3%	6.4%
<b>Total Expenses</b>	<b>\$ 415,910</b>	<b>\$ 406,434</b>	<b>\$ 461,079</b>	<b>\$ 671,540</b>	<b>\$ 779,128</b>
<b>Net Revenue Before Investments</b>	<b>\$ 204,553</b>	<b>\$ 242,664</b>	<b>\$ 227,357</b>	<b>\$ 63,596</b>	<b>\$ (4,760)</b>
<b>Investment Return:</b>					
Interest/Dividends	\$ 2,416	\$ 10,236	\$ 12,375	\$ 13,539	\$ 21,187
Unrealized Gain/Loss	\$ (11,729)	\$ 9,634	\$ 23,350	\$ (41,653)	\$ 52,097
Realized Gain/Loss	\$ 6,538	\$ 4,098	\$ 4,912	\$ 17,247	\$ 5,083
<b>Net Revenue</b>	<b>\$ 201,777</b>	<b>\$ 266,633</b>	<b>\$ 267,993</b>	<b>\$ 52,730</b>	<b>\$ 73,607</b>

## American Council of Academic Physical Therapy, Inc. Budget Trend

	2015	2016	2017	2018	2019	2020
Member Dues	\$ 475,000.00	\$ 502,500.00	\$ 525,000.00	\$ 532,500.00	\$ 581,250.00	\$ 560,000.00
Conference and Meetings	\$ 95,500.00	\$ 95,500.00	\$ 98,000.00	\$ 149,318.75	\$ 181,733.34	\$ 247,600.00
Other revenue	\$ -	\$ -	\$ -	\$ -	\$ 3,100.00	\$ 3,100.00
<b>Total Revenue</b>	<b>\$ 570,500.00</b>	<b>\$ 598,000.00</b>	<b>\$ 623,000.00</b>	<b>\$ 681,818.75</b>	<b>\$ 766,083.34</b>	<b>\$ 810,700.00</b>
Management Fees	\$ 92,700.00	\$ 95,481.00	\$ 119,980.00	\$ 251,980.00	\$ 307,510.00	\$ 292,585.00
Meeting Expenses	\$ 103,833.00	\$ 126,970.00	\$ 194,950.00	\$ 192,246.78	\$ 213,233.67	\$ 174,825.01
Office Expenses	\$ 10,930.00	\$ 6,900.00	\$ 9,950.00	\$ 7,816.67	\$ 14,955.00	\$ 12,666.67
Postage and Printing	\$ 4,350.00	\$ 3,000.00	\$ 2,850.00	\$ 2,325.00	\$ 5,250.00	\$ 9,450.00
Travel	\$ 161,890.00	\$ 137,000.00	\$ 200,230.00	\$ 203,193.33	\$ 186,478.89	\$ 218,704.66
Professional Charges	\$ 149,080.00	\$ 68,500.00	\$ 53,800.00	\$ 60,650.00	\$ 67,999.64	\$ 71,794.67
Awards/Grants and Honoraria	\$ 17,500.00	\$ 20,000.00	\$ 34,000.00	\$ 69,033.34	\$ 54,650.01	\$ 35,766.66
Bank Fees and Taxes	\$ 3,850.00	\$ 4,510.00	\$ 4,700.00	\$ 5,025.00	\$ 5,525.00	\$ 7,825.00
Other	\$ 27,600.00	\$ 35,380.00	\$ 32,579.00	\$ 49,788.16	\$ 67,073.37	\$ 52,275.34
<b>Total Expenses</b>	<b>\$ 571,733.00</b>	<b>\$ 497,741.00</b>	<b>\$ 653,039.00</b>	<b>\$ 842,058.28</b>	<b>\$ 922,675.58</b>	<b>\$ 875,893.01</b>
<b>Net Revenue Before Investment</b>	<b>\$ (1,233.00)</b>	<b>\$ 100,259.00</b>	<b>\$ (30,039.00)</b>	<b>\$ (160,239.53)</b>	<b>\$ (156,592.24)</b>	<b>\$ (65,193.01)</b>
Investment	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 14,000.00	\$ -	\$ -
<b>Net Revenue</b>	<b>\$ 2,767.00</b>	<b>\$ 104,259.00</b>	<b>\$ (26,039.00)</b>	<b>\$ (146,239.53)</b>	<b>\$ (156,592.24)</b>	<b>\$ (65,193.01)</b>