Total Revenue and Expenses - 2020 Budget vs YTD Actual
(as of August 31, 2020)

- **2020 BUDGET**
  - Revenue: $810,700
  - Expense: $875,893

- **YTD ACTUAL**
  - Revenue: $522,731
  - Expense: $338,601

Legend:
- Green: Revenue
- Blue: Expense
### Income, Expenses, Cash and Investment Trend

<table>
<thead>
<tr>
<th>Year</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020 YTD (08/31/20)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td>$673,067</td>
<td>$729,072</td>
<td>$724,270</td>
<td>$852,734</td>
<td>$550,816</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>$406,433</td>
<td>$461,080</td>
<td>$671,540</td>
<td>$779,127</td>
<td>$338,601</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>$266,634</td>
<td>$267,992</td>
<td>$52,730</td>
<td>$73,607</td>
<td>$212,215</td>
</tr>
<tr>
<td><strong>Cash Balance</strong></td>
<td>$683,423</td>
<td>$998,091</td>
<td>$1,045,183</td>
<td>$645,527</td>
<td>$828,806</td>
</tr>
<tr>
<td><strong>Value of Investments</strong></td>
<td>$396,193</td>
<td>$436,830</td>
<td>$425,963</td>
<td>$904,330</td>
<td>$932,414</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$1,079,616</td>
<td>$1,434,921</td>
<td>$1,471,146</td>
<td>$1,549,857</td>
<td>$1,761,220</td>
</tr>
</tbody>
</table>
Note: In 2019, $400,000 was transferred from Cash to the Vanguard investment account.
ACAPT Income and Expenses Trend

2016: Income $673,067
2017: Income $729,072
2018: Income $724,270
2019: Income $852,734
2020 YTD (08/31/20): Income $779,127

2016: Expenses $406,433
2017: Expenses $461,080
2018: Expenses $671,540
2019: Expenses $550,816
2020 YTD (08/31/20): Expenses $338,601
ACAPT Income Category Summary Actual 2020 YTD through August 31, 2020

- Registrations, $30,042, 5%
- Sponsorships, $11,000, 2%
- Abstract Submission, $4,073, 1%
- Leadership Development, $2,365, 0%
- Dues, $521,246, 88%
- Investment, $26,405, 4%
ACAPT Expense Category Summary
Actual 2020 YTD
through August 31, 2020

- Strategic Partnerships: $56,118 (18%)
- Member Engagement: $64,948 (21%)
- Outcomes & Assessments: $19,556 (6%)
- Clinical Education: $14,629 (5%)
- Leadership Development: $22,114 (7%)
- General and Administrative: $41,469 (14%)
- Governance: $32,106 (10%)
- Consortium: $21,843 (7%)
- Membership: $27,224 (9%)
- Educational Research: $10,029 (3%)
<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Actual</td>
<td>Budget</td>
<td>Actual</td>
</tr>
<tr>
<td><strong>Operational Items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dues</td>
<td>$ 521,246</td>
<td>$ 560,000</td>
<td>$ 561,250</td>
<td>$ 581,250</td>
<td>$ 550,000</td>
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<tr>
<td>Sponsorships</td>
<td>$ 0</td>
<td>$ 36,000</td>
<td>$ 22,700</td>
<td>$ 20,000</td>
<td>$ 22,050</td>
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<tr>
<td>Registrations</td>
<td>$ 1,485</td>
<td>$ 207,100</td>
<td>$ 185,162</td>
<td>$ 158,733</td>
<td>$ 157,952</td>
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<td>Abstract Submission</td>
<td>$ 0</td>
<td>$ 4,500</td>
<td>$ 5,235</td>
<td>$ 3,000</td>
<td>$ 3,210</td>
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<tr>
<td>Advertising</td>
<td>$ -</td>
<td>$ 3,100</td>
<td>$ 0</td>
<td>$ 3100</td>
<td>$ 1,425</td>
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<tr>
<td>Miscellaneous Income</td>
<td>$ -</td>
<td>$ -</td>
<td>$ 0</td>
<td>$ -</td>
<td>$ 500</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$ 522,731</td>
<td>$ 810,700</td>
<td>$ 774,367</td>
<td>$ 766,083</td>
<td>$ 735,137</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management Fees</td>
<td>$181,061</td>
<td>$292,585</td>
<td>$268,917</td>
<td>$307,510</td>
<td>$251,333</td>
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<tr>
<td>Copying</td>
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<td>Supplies</td>
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<td>$11,362</td>
<td>$29,255</td>
<td>$14,455</td>
<td>$5,285</td>
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<td>Phone</td>
<td>$785</td>
<td>$1,305</td>
<td>$245</td>
<td>$500</td>
<td>$1,961</td>
</tr>
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<td>Postage/Shipping</td>
<td>$1,250</td>
<td>$2,150</td>
<td>$6819</td>
<td>$3,050</td>
<td>$602</td>
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<td>Printing</td>
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<td>$7,300</td>
<td>$4,661</td>
<td>$2,200</td>
<td>$2,383</td>
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<td>Audiovisual</td>
<td>$3,197</td>
<td>$51,600</td>
<td>$50,395</td>
<td>$51,500</td>
<td>$43,355</td>
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<td>Staff Travel</td>
<td>$4,123</td>
<td>$19,300</td>
<td>$7,418</td>
<td>$5,450</td>
<td>$9,220</td>
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<td>Member Travel</td>
<td>$33,943</td>
<td>$185,116</td>
<td>$122,677</td>
<td>$178,829</td>
<td>$111,927</td>
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<tr>
<td>Non-Member Travel</td>
<td>$-</td>
<td>$15,122</td>
<td>$3,285</td>
<td>$2,200</td>
<td>$2,616</td>
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<td>Meeting Services</td>
<td>$26,789</td>
<td>$123,225</td>
<td>$121,040</td>
<td>$161,733</td>
<td>$111,547</td>
</tr>
<tr>
<td>Honoraria</td>
<td>$-</td>
<td>$17,333</td>
<td>$23,579</td>
<td>$35,650</td>
<td>$39,466</td>
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<tr>
<td>Exhibit Fees</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Legal Fees</td>
<td>$1,265</td>
<td>$-</td>
<td>$1020</td>
<td>$5,000</td>
<td>$1,961</td>
</tr>
<tr>
<td>Professional Fees</td>
<td>$35,070</td>
<td>$65,607</td>
<td>$63,581</td>
<td>$59,500</td>
<td>$28,785</td>
</tr>
<tr>
<td>Awards/Grants</td>
<td>$1,550</td>
<td>$17,200</td>
<td>$12,150</td>
<td>$19,000</td>
<td>$22,400</td>
</tr>
<tr>
<td>Consultation Fees</td>
<td>$11,688</td>
<td>$6,188</td>
<td>$5,000</td>
<td>$3,500</td>
<td>$10,333</td>
</tr>
<tr>
<td>Dues</td>
<td>$20,000</td>
<td>$20,000</td>
<td>$20,000</td>
<td>$20,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Subscriptions</td>
<td>$6,591</td>
<td>$7,342</td>
<td>$9,052</td>
<td>$11,462</td>
<td>$2,123</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$2,744</td>
<td>$24,933</td>
<td>$20,746</td>
<td>$35,613</td>
<td>$85</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$ 338,601</td>
<td>$ 875,893</td>
<td>$ 779,127</td>
<td>$ 922,675</td>
<td>$ 671,540</td>
</tr>
<tr>
<td><strong>Net Operating Revenue</strong></td>
<td>$ 184,130</td>
<td>$(65,193)</td>
<td>$(4,760)</td>
<td>$(55,592)</td>
<td>$ 63,996</td>
</tr>
<tr>
<td><strong>Non-Operational Items</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest/Dividends</td>
<td>$ 10,672</td>
<td>$-</td>
<td>$ 21,187</td>
<td>$0</td>
<td>$ 13,539</td>
</tr>
<tr>
<td>Unrealized Gain/Loss</td>
<td>$ 17,413</td>
<td>$-</td>
<td>$ 52,097</td>
<td>$0</td>
<td>$ 4,163</td>
</tr>
<tr>
<td>Realized Gain/Loss</td>
<td>$ -</td>
<td>$ -</td>
<td>$ 5,083</td>
<td>$0</td>
<td>$ 17,247</td>
</tr>
<tr>
<td><strong>Subtotal of Non-Operational</strong></td>
<td>$ 28,085</td>
<td>$-</td>
<td>$ 78,367</td>
<td>$0</td>
<td>$10,867</td>
</tr>
<tr>
<td><strong>Total Net Revenue</strong></td>
<td>$ 212,215</td>
<td>$(65,193)</td>
<td>$(4,760)</td>
<td>$(55,592)</td>
<td>$ 53,129</td>
</tr>
</tbody>
</table>